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## **Minimize RPM's**

- Use Cruise Control in Top Gear whenever possible. The difference between 54 MPH in 9th gear vs. 10th gear is 1.0 MPG, and using Cruise will minimize RPM fluctuations.
- Let it roll! Disable the Jake Brake when coasting to a stop. The Jake Brake is an important safety feature to assist with speed reduction in emergencies, but increases RPM's...decreasing MPG's.

**Idle Off** – Reduce idle whenever possible. For every hour of idle, we use 1 gallon of fuel. That's \$4/hour to idle your truck!

**Speed**– Reduce your speed whenever practical. For every mile per hour reduction in speed while in top gear, an additional 0.1 MPG can be achieved.

**Shifting Techniques**– Progressive Shift is the quickest and most economical way to get your truck up to cruising speed. It minimizes RPM fluctuation and keeps the engine near peak torque and peak horsepower.

## **Inflation and Inspection**

- Check your tire pressures daily. Maintaining steers at 110 lbs. and drive tires at 100 lbs. will significantly reduce rolling resistance. Every 10 PSI below this results in 0.05 MPG loss.
- Check your fluid levels daily and top them off as needed for peak truck efficiency.

**On Time Maintenance** – Make sure you get your preventive maintenance services done on time. Proper on time maintenance will ensure your truck is running at peak efficiency.

**Narrow the Gap** – By minimizing the gap between the tractor and trailer, you can improve aerodynamics. Having a gap in excess of 30 inches can increase drag by over 2%.

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## **Driver Fuel & Safety Bonus**

The Driver Fuel & Safety Bonus is rewarded to company drivers who consistently outperform their peers in fuel efficiency, achieve company goals, and maintain a safe driving record. Cash bonuses will be paid out for Monthly, Quarterly and Annual performance for eligible company drivers.

Average Performance in Peer Group	Monthly Bonus	Quarterly Bonus And Prizes	Annual Bonus And Prizes
Top 10%	\$100	\$250 +Prize Eligibility	\$1000 +Prize Eligibility
Top 25%	\$75	\$150 +Prize Eligibility	\$500 +Prize Eligibility
Top 40%	\$50	\$125 +Prize Eligibility	\$250 +Prize Eligibility

The eligibility requirements outlined below will be measured weekly.

- To qualify for the monthly bonus, company drivers must meet the eligibility requirements at least 2 out of 4 weeks (or 3 of 5 during 5 week months).
- To qualify for the quarterly bonus, company drivers must meet the eligibility requirements at least 7 of 13 weeks.
- To qualify for the annual bonus, company drivers must meet the eligibility requirements at least 28 of 52 weeks.

Any accident or incident will automatically disqualify drivers from the bonus for that period.

Weekly Eligibility Requirements	
Minimum Miles per Week	Single – 2,000 miles Trainer – 3,000 miles Team – 4,000 miles
Safety	No accident or incident in month and quarter.
Out of Route Miles	Less than 10%
Fuel Stop Compliance	Greater than 80%
Minimum Eligibility Requirements (Weeks)	2/4 or 3/5 weeks in a Month 7/13 weeks in a Quarter (Prize Eligible) 28/52 weeks in a Year (Prize Eligible)

Example					
	Week 1	Week 2	Week 3	Week 4	Average of Eligible Weeks
Peer Group MPG Ranking	39%	56%	14%	20%	<b>24%</b> (39+14+20) ÷ 3
Miles per week	2,963	1,395	3,259	2,047	
Out of Route	6%	8%	9%	6%	
Fuel Stop Compliance	100%	89%	100%	100%	
Eligible	YES	NO	YES	YES	
With no accidents or incidents, this driver would be paid \$75 for the month for averaging in the Top 25% of the Peer Group MPG Ranking.					